

September 18, 2006

Dear Partners,

You were informed directly or indirectly about Hexagon's acquisition of Mikrofyn A/S. The Leica and Mikrofyn brands will be Hexagon's representation in the macro measurement space. Construction, Engineering and Surveying are markets within the macro measurement space. This is a letter from Mikrofyn A/S and Leica Geosystems AG.

The purpose of the letter is to make it perfectly clear that Mikrofyn and Leica distribution are separate. There are no intentions to merge the product ranges under one unified brand or trademark. The Mikrofyn distribution will continue to be managed by Mikrofyn A/S. The Leica distribution do not have an automatic claim the to the Mikrofyn products. Mikrofyn will not be integrated in the same way as Laser Alignment Inc.

Mikrofyn and Leica Geosystems will continue to operate as two relatively independent companies with its own distribution management, production, development & support. A simple re-branding of products is not intended although over time, both companies will share technology and information to benefit customers relying on both brands. It is our objective to ensure that products from both companies will work better together. It is our intention that Leica sensor will steer Mikrofyn's machine automation solutions. This will increase the attractiveness of Mikrofyn solutions and give selling advantage to distribution partners.

Mikrofyn will keep the same organisation and staff. There will not be any Swedish or Swiss management in Odense. Owing to the very big growth over the last years, Mikrofyn will introduce one change in the structure. Sten Kristensen, with almost 20 years of service, will form a customer relations group. He will improve the structures to Procedures, Manuals, Service training etc, and support our effort to grow our business strongly.

Hexagon's objective is to get more channels to the market. This can be accomplished by strengthening the spirit of Mikrofyn while leveraging synergies with Leica Geosystems. We expect that as both companies learn about each other, we will approach you jointly to discuss how to strengthen and further grow our market presence.

We hope with this letter to put away any fears and concerns about the future of Mikrofyn. At the same we like to receive your ideas to achieve extraordinary growth for the Mikrofyn range of products. Let us set this as our common target.



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